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# XAVIAN

Roberto Barletta Design

## Retail Price List (Canada)

	MSRP	Discount	SALE
<b>Classic Series</b>			
Quarta	17,995	3,000	14,995
<i>silver ebony, zebrano, rosewood, walnut, piano white, piano black</i>			
<b>new</b> Terza	11,995	2,500	9,495
<i>silver ebony, zebrano, rosewood, walnut, piano white, piano black</i>			
<b>Epica Series</b>			
Prometeo (marina)	32,595	6,500	26,095
Prometeo (dark oak, piano white, piano black)	29,695	6,000	23,695
Calliope (marina)	17,895	3,600	14,295
Calliope (dark oak, piano white, piano black)	16,195	3,200	12,995
Orfeo (marina)	10,695	2,500	8,195
Orfeo (dark oak, piano white, piano black)	9,695	2,200	7,495
Melos CC (marina)	7,395	1,700	5,695
Melos CC (dark oak, piano white, piano black)	6,395	1,400	4,995
<b>Natura Series</b>			
Premio Esclusivo (marina)	6,795	1,300	5,495
Premio Esclusivo (nat.oak, dark oak, cognac oak, matte white, matte black)	6,195	1,300	4,895
Stella (marina)	6,495	1,300	5,195
Stella (nat.oak, dark oak, cognac oak, matte white, matte black)	5,395	1,100	4,295
<b>new</b> Ambra Esclusiva (marina)	5,295	1,100	4,195
<b>new</b> Ambra Esclusiva (nat.oak, cognac, dark oak, matte white, matte black)	4,595	900	3,695
<b>new</b> Corallo Esclusivo (marina)	3,795	800	2,995
<b>new</b> Corallo Esclusivo (nat.oak, cognac, dark oak, matte white, matte black)	3,095	600	2,495
Madre Perla (marina)	4,295	900	3,395
Madre Perla (nat.oak, dark oak, cognac oak, matte white, matte black)	3,695	700	2,995
Perla Esclusiva (marina)	3,695	800	2,895
Perla Esclusiva (nat.oak, dark oak, cognac oak, matte white, matte black)	2,995	700	2,295

	MSRP	Discount	SALE
<b>Joy Series</b>			
Jolly <i>(natural oak, cognac, coffee, metropolitan grey, matte white, matte black)</i>	2,295	300	1,995
Joy <i>(cognac, coffee, metropolitan grey, matte white, matte black)</i>	1,495	200	1,295
Joy <i>(natural oak)</i>	1,395	200	1,195
<b>Dolce Musica Series</b>			
Accorda <i>(nat.oak, dark oak, matte white, matte black, matte grey)</i>	3,995	800	3,195
Deliziosa <i>(nat.oak, dark oak)</i>	1,695	100	1,595
Deliziosa <i>(matte black, matte white, matte grey)</i>	1,595	100	1,495
Bon Bonus <i>(nat.oak, dark oak, matte white, matte black, matte grey)</i>	1,095	0	1,095
Grande Scena CC <i>(nat.oak, dark oak)</i>	1,795	200	1,595
Grande Scena CC <i>(matte black, matte white, matte grey)</i>	1,695	200	1,495
Scena CC <i>(nat.oak, dark oak)</i>	895	0	895
Scena CC <i>(matte black, matte white, matte grey)</i>	795	0	795
<b>Stands (price per pair)</b>			
Orfeo Ultimate (31kg/pc)	2,995	600	2,395
Orfeo Stand <i>(marina)</i>	1,795	400	1,395
Orfeo Stand <i>(dark oak, piano white, piano black)</i>	1,495	300	1,195
Quarta Stand <i>(matte black)</i>	1,495	300	1,195
<b>new</b> Terza Stand <i>(matte black)</i>	1,495	300	1,195
Premio/Ambra/Corallo Esclusivo Stand <i>(marina)</i>	1,495	300	1,195
Premio/Ambra/Corallo Esclusivo Stand <i>(nat.oak, dark oak, cognac oak matte white, matte black)</i>	1,295	300	995
Perla Esclusiva Stand <i>(marina)</i>	1,195	200	995
Perla Esclusiva Stand <i>(nat.oak, dark oak, cognac oak, matte white, matte black)</i>	995	200	795

	<b>MSRP</b>	<b>Discount</b>	<b>SALE</b>
<b>Cables (price per pair)</b>			
<i>Silver Plated Coaxial Speaker Cable</i>			
Mondiale II (5 meter)	<b>2,495</b>	<b>800</b>	<b>1,695</b>
Mondiale II (4 meter)	<b>1,995</b>	<b>500</b>	<b>1,495</b>
Mondiale II (3 meter)	<b>1,595</b>	<b>400</b>	<b>1,195</b>
Mondiale II (2 meter)	<b>1,295</b>	<b>300</b>	<b>995</b>
Mondiale II (additional meter)	<b>295</b>	<b>60</b>	<b>235</b>
<b>Cables (cont'd)</b>			
<i>Silver Plated Coaxial Signal Cable</i>			
Aulos (1 meter)	<b>1,295</b>	<b>400</b>	<b>895</b>
Aulos (0.75 meter)	<b>1,095</b>	<b>300</b>	<b>795</b>
Aulos (0.5 meter)	<b>995</b>	<b>300</b>	<b>695</b>
Aulos (additional meter)	<b>230</b>	<b>55</b>	<b>175</b>

**Terms and Conditions**

Price List is effective 1-Apr-2020

Selling Price is in Canadian Dollars and may be subject to change without notice

Selling Price does not include shipping or HST

Terms and Prices are valid only with Stereo Untypical

Order lead time to delivery varies between 30-60 days

Customer order must include a 50% deposit

Some of the larger/heavier models may have longer lead times (i.e. if air freight is not economical)